



February 19, 2016

FRENCH-SPEAKING SALES EXECUTIVE



We are looking for a new sales executive to strengthen our sales team and join us in the Netherlands. You will be taking over some existing accounts but will also develop your own portfolio through cold calling, on-site meetings and business conferences, mainly in Europe.

Ynvolve is one of the European leaders for asset recovery and global IT services. We think global and act local when offering customized solutions to our clients. A friendly and informal atmosphere prevails at our company, and personal input is encouraged and valued. You will be part of a small, young and dynamic successful sales team (all sales reps are in their 20s and 30s) with tremendous potential for growth. If you are looking for a rewarding international sales experience in the Netherlands, we are the right company!

Tasks may vary but will include:

- Maintaining, managing and developing your own accounts.
- Managing your deals from A to Z (quoting to delivering, including closing and shipping).
- Purchasing when needed (negotiating with suppliers in Europe, North America, and Asia).
- Sharing new opportunities, suggesting new ways of selling our products and services.

What we expect from you/Requirements:

- Native French
- High English proficiency: English is Ynvolve's official language and you will be using it every day (written/spoken).
- Bachelor's degree in any business-related area is preferred but not mandatory.
- Hunger for business development: you are a hunter and you know it.
- Ability for multitasking: you will never know what comes next (sales, purchasing, back-office...).
- Curiosity about the Netherlands and its culture: you will be based in the Arnhem-Nijmegen area, next to the German border.

What you can expect (from us):

You will be responsible for your own fortune, but we will make sure to give you the tools to bring it to fruition.

- Full-time training for the first 6 months.
- Existing customer base and leads to be taken over.
- On-field visits hand-in-hand with your manager.
- Limitless opportunities to conduct business anywhere in the world
- Reachable goals with an attractive commission plan.

Note: this opening is for a permanent position. We are not looking for candidates who are interested in an internship or a short-term employment opportunity.

To apply please contact Danique Seggelinck (a resume, an introduction about yourself, and the reasons why you apply are all you need to send; no cover letter needed) at d.seggelinck@ynvolve.com or call +31 (0) 243 488 263.



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